

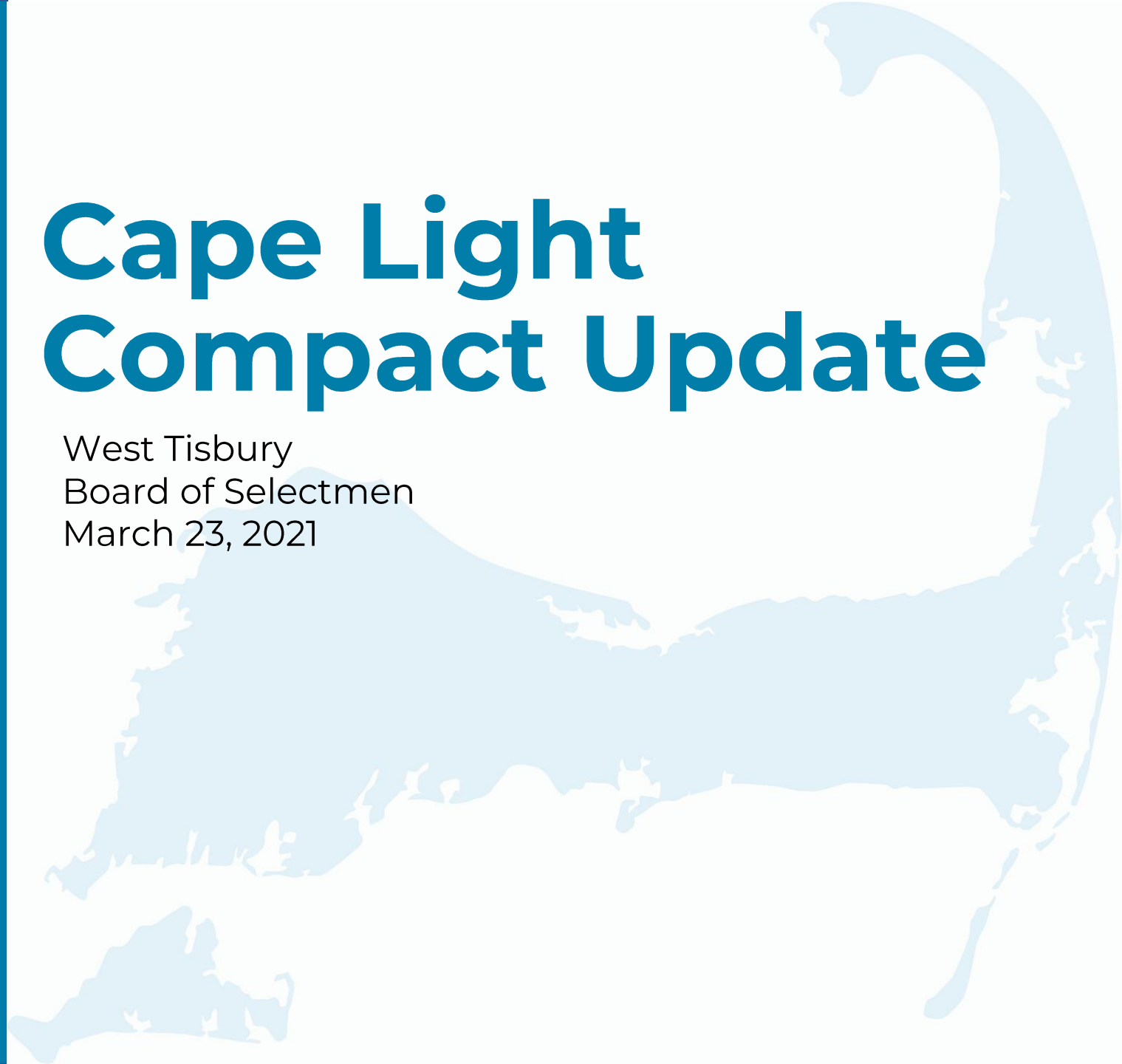
**Cape Light
Compact**



Your Trusted, Local Energy Resource

Cape Light Compact Update

West Tisbury
Board of Selectmen
March 23, 2021



Community Benefits since 2001*...

Reinvested
\$350 Million



Saving 5.18
Billion kWh



Total benefit of
\$1.2 Billion



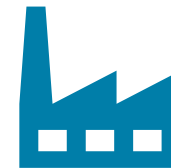
791,262 vehicles
driven for a year



412,120,104 gallons of
gas consumed



422,630 homes' energy
use for one year



0.941 coal-fired
power plants in
one year

**data is through 2019 and includes all the CLC territory*



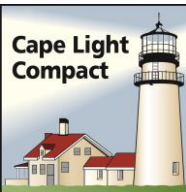
2018-2020 Town-Specific Data

Year	Annual kWh Savings	Actual Expenditures	Participants
2018	408,146	\$474,794	289
2019	273,130	\$428,379	318
2020	95,710	\$238,110	215
Total	776,986	\$1,141,283	822



Energy Efficiency Updates: Responding to Economic Needs Due to COVID

- Offering customers a choice on Virtual Home Assessments or On-Site Home Assessments
- Through September 30, 2020 we increased our offer to a 100% incentive for recommended insulation for residences.
- Enhanced Refrigerator and Freezer Recycling Incentive: increased offer from 75\$ to \$125 through October 31, 2020



Energy Efficiency Updates: Responding to Economic Needs Due to COVID

- Offering Customers a choice on Virtual Business Assessments or On-Site Business Assessments
- Small Businesses: Through June 30, 2021- Up to 100% incentive on:
 - LED lamps and fixtures
 - HVAC and lighting controls
 - Water saving equipment
 - Pipe insulation
- Additional enhanced Business Incentives (Lighting, Kitchen Equipment) available at www.capelightcompact.org/businessoffers



Energy Efficiency Updates

- New rebates for residential customers
 - Ground Source Heat Pumps - \$2,000 per ton (Expected to be available in April)
 - Air to Water Heat Pumps - \$1,250 per ton (Expected to be available in April)
 - Heat Pump Water Heaters are now eligible for rebates when replacing oil or propane water heating systems
- Main Streets event for businesses
 - Working with our Energy Efficiency vendors, RISE Engineering and NRM, we go door-to-door in a designated area or street to small businesses to install energy efficiency measures on-site*.
 - Additional energy-saving opportunities are available during follow up appointments.
 - Businesses can receive up to 100% off eligible energy efficiency upgrades.
 - Scheduled for September 14-16, 2021



2021 Residential Rebates

Oil and Propane Heating

Up to **\$2,300 rebate*** for oil & propane heating systems.

Oil and Propane Hot Water

\$400 rebate* for Oil or Propane Indirect Water Heater

\$800 rebate* for Propane On-Demand Tankless Water Heater

*Natural gas equipment related rebates are available at through National Grid

Electric HVAC

\$1250/ton on Mini-Split or Central Heat Pumps, Displacing Oil, Propane, and Electric Resistance using integrated controls or fully replacing the system

\$250/ton for Central or Mini Split Heat Pumps not displacing oil, propane, or electric

\$50/ton for Central AC

Electric Hot Water

Up to **\$600** on Heat Pump Water Heaters replacing electric, oil or propane hot water systems.

ENERGY STAR® Appliances

\$40 rebate on Room Air Cleaners

\$30 rebate on Dehumidifiers

\$50 rebate on Elec. Clothes Dryers

ENERGY STAR® Smart Thermostats

\$100 rebate on Smart Thermostats

Fridge and Freezer Recycling

\$75 rebate for recycling your working fridge or freezer.

Call 1-877-889-4761 or visit the link above to schedule your pickup

Get instant rebates on energy efficient products and appliances at www.masssave.com/store



Renter and Income Eligible Offer

- The Compact is committed to ensuring we are providing equitable service to our renters and income eligible customers.
 - **Renters and customers with income below 80% of the state median income(SMI)** are eligible for **100% off** recommended insulation and air-sealing upgrades.
 - **Customers making below 60% SMI** are eligible for the 100% offer and additional services including:
 - electric and gas discount rates
 - fuel assistance
 - appliance and heating system upgrades, depending on the efficiency of the existing equipment



Cape and Vineyard Electrification Offering (CVEO)

- Objectives
 - **250** total non-gas heated participants, tiered services by income: Low-income (up to 60%), moderate income (61-80%)
 - **Enhanced incentives for all three measures for customers below 81% of SMI**
 - Convert oil, propane, electric resistance heat to cold climate heat pumps
 - Install PV systems to support electrification of heating system and reduce GHG emissions
 - Install battery storage for demand response
- Addresses the upfront cost barrier



USDA Rural Utilities Service Rural Energy Savings Program Loan

- Compact application for a \$4,900,000 solar loan program submitted to USDA RUS in December 2020
- Would establish a solar loan program for residential and small businesses on Cape Cod and Martha's Vineyard
- Loan amount: up to \$50,000
- Term: 10 Years
- Interest Rate: 2.25%



Green Communities

The Compact continues to assist towns through a grant to provide technical assistance for Green Communities

- West Tisbury was originally designated in 2012.
- The town received an additional \$12,500 grant in 2020 to assist with hybrid vehicle purchases and EV charging stations.

Note: The current grant ends May 31, 2021, and the Compact will work with Towns to determine whether they want to continue.



Massachusetts
DEPARTMENT OF ENERGY RESOURCES



Power Supply Updates

Current Standard Pricing is

Residential	11.850 cents/kWh
Commercial	11.603 cents/kWh
Industrial	9.190 cents/kWh



We offer three options for customers

- Standard = Matches 100% of usage with Renewable Energy
- CLC Local Green 50% = Matches 50% of usage with Local renewables*
 - An additional 1.3 ¢/kWh
- CLC Local Green 100% = Matches 100% of usage with Local renewables*
 - An additional 2.7 ¢/kWh

*These are MA Class 1 Certified Renewable Energy Certificates



Thank You!

www.CapeLightCompact.org

Energy Efficiency: **1-800-797-6699**

Power Supply: **1-800-381-9192**

